

PAID Internship Opportunity Online MBA/MCA/MCOM/MSC/BBA/BCA/BCOM
Counselled By RESA Education-Bridging dreams into reality

RESA Education is an EdTech sales aggregator offering a unique Business PAID Internship program that combines Paid Internship and Online MBA/MCA/MCOM/MSC/BBA/BCA/BCOM/BSC opportunity. This program aims to bridge the gap between Academics and industry while transforming lives through education.





# **About RESA EDUCATION**

#### Mission

Bridge the gap between Academics and Industry

## **Partnerships**

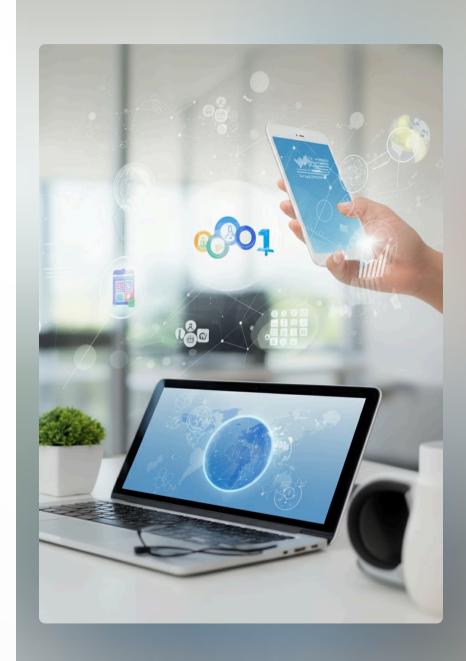
Collaborate with leading Indian EdTech companies And Top B-schools

## **Approach**

Transform lives through education with practical training, mentorship, and career growth opportunities

#### Vision

Guide students and working professionals toward the right educational and career opportunities







# **RESA Visionary Path**

1 Beyond Traditional Sales

Make meaningful connections and help individuals find the right path for their academic and professional growth

- High-Growth Environment

  Gain unparalleled experience in a high-growth, high-reward industry
- 3 Continuous Development

  Benefit from ongoing training, mentorship, and clear growth paths
- Dynamic Industry

  Excel in one of the most dynamic and rapidly expanding industries

# **Salary Growth**

Years	Graduate Degree Holder	MBA Degree Holder
First 5 Years	20% annual growth	20% annual growth
Years 6 to 10	1% annual growth	2% annual growth
Years 11+	0.5% annual growth	5% annual growth







# Position Overview: PAID Internship Program (PIP)

30-Day PIP Program

Comprehensive training to develop skills in sales and business development

2 Skill Development

Focus on communication, negotiation, and market research

3 Practical Application

Engage in real-world projects under mentor guidance

Full-Time Role

Successful completion leads to Business Development
Trainee (BDA) position



# **Eligibility Criteria**

- 1 Education
  - UGC-approved (MBA) degree.
- 2 Programs Interest
  Candidates should be interested in pursuing online programs
  throu RESA Education
- 3 Commitment

Applicants must demonstrate a strong commitment to the **Internship**For Online program and express interest in enrolling in UGCapproved college (Colleges will be decide by RESA only)

**4** Documents

Candidates must provide the following documents:

PAN Card, Aadhaar Card, and 3-month bank statement.





# **Financing Requirements**

#### **CIBIL Record**

Good CIBIL record required if previously taken loans

#### No CIBIL Record

Proof of income and source of income required, including 3 months of bank statements

## **Financing Options**

Financing can be arranged in the student's name or in the name of any eligible parent



# **Key Responsibilities**

1

2

3

4

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Paid Internship Program (PIP) Participation

Engage in 30-day PIPwith classroom training and hands-on client interactions

**Skill Development** 

Focus on communication, negotiation, and market research skills

**Practical Application** 

Apply newly learned skills to real-world projects under mentor guidance

Paid Internship Program (PIP) Target

Achieve 2 successful sales Monthly during Paid Internship Program to qualify for BDT position

**Daily Tasks** 

Conduct profiling and sell Courses Offered by RESA Education





## Financial Support and Loan Scheme

#### 100% Loan Support

TWOSS Learning provides full loan support for MBA course fees through partnerships with lending partners

#### Online Program Is Independent Of Intrenship

Company covers admission registration charge and first EMI, deducted from OJT stipend

### **Zero-Cancellation Policy**

Courses Offered by RESA Have zero cancellation Policy





# **Compensation and Incentives**

Component	Amount	Condition
Paid Internship Program (PIP) Stipend	₹10,000	Successful completion of 2 sales Monthly
Sales Incentive	₹5,000	Per successful hire during PIP
Post-PIP CTC	₹6,00,000	₹3,00,000 Fixed + ₹3,00,000 Variable





## **Career Progression**

**Fast-Track to BDM** 

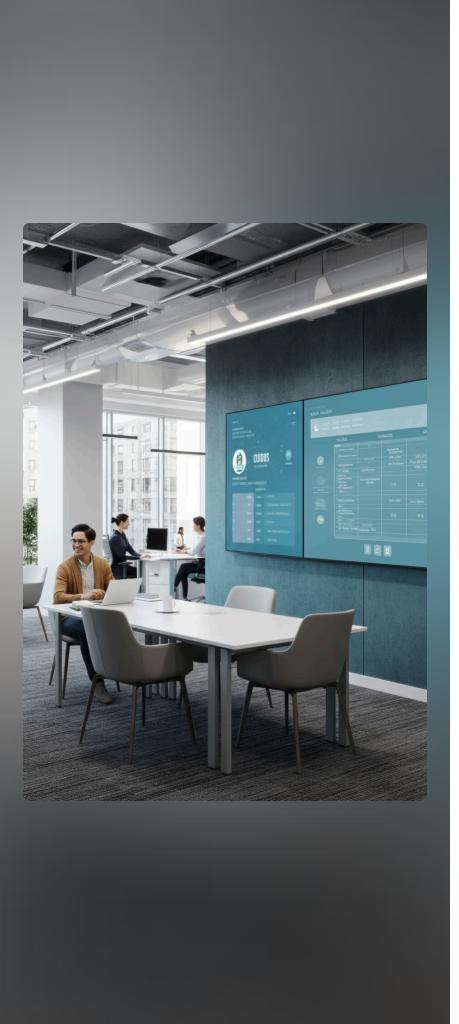
Complete 10 Sales during PIP for direct promotion to Business Development Manager with ₹9,00,000 CTC

**BDA Growth** 

Achieve 6 Sales for three consecutive months to be promoted to BDM

**Long-Term Leadership** 

Complete Online course for eligibility to leadership position with ₹10 LPA CTC





## Work Environment and Schedule



#### Flexible Hours

Monday to Friday, 11:00 AM to 8:00 PM, with last week of each month having no days off



#### Week Off

5-day work week with weekends off,



#### **Tech Setup**

Stable internet, reliable laptop, work phone, active camera/mic, and dedicated workspace required



#### **Dress Code**

Business formal attire during interactions with students and clients



# Why Join RESA Education?

#### **Impact**

Contribute to shaping the future of students' education and career paths

#### Growth

Accelerate your career with structured pathways for promotion and success

#### Innovation

Be part of a company at the forefront of education technology

## Community

Join a supportive, collaborative team dedicated to mutual growth and success





# **Application Process**

Interested candidates can apply directly via sending their cv to

hr@resaindia.compor contact@resaindia.com

**Confidentiality:** Maintaining confidentiality regarding client data and company information is crucial. Any breach will lead to termination and may result in legal action.

